



**Boston College**  
Chestnut Hill, MA

Services provided by CRI 2008: *Executive Recruitment*

Boston College is one of the oldest Jesuit, Catholic universities in the United States. U.S. News and World Report ranks Boston College 35th among national universities. The College confers more than 4,000 undergraduate and graduate degrees annually in more than 50 fields of study through 7 schools and colleges. Boston College has experienced tremendous growth in recent years, including a 43 percent increase in undergraduate applications over the past decade, resulting in more than 31,000 applications in 2008. During the same period, there has been a remarkable increase in philanthropy which has helped to move the University's endowment to approximately \$1.7 billion, among the 50 largest in the nation.

CRI was retained to assist the Office of Institutional Advancement and the Boston College Fund in recruiting the Director of Annual Giving, Gasson Society and Special Gifts. Reporting to the Associate Vice President for Annual Giving, the Director of Annual Giving, Gasson Society & Special Gifts is responsible for the strategic direction and implementation of the Boston College Fund's efforts to dramatically increase the number of current Gasson Society donors, at the \$10,000+, but also at the \$25,000+ and \$50,000+ levels with gifts that are available for the University's current operating purposes.

Working directly with the Vice President of Institutional Advancement, Matthew Eynon, CRI associates defined the opportunity, crafted the job narrative, gathered a roster of highly qualified finalists and worked with the College to offer the position to the preferred candidate. One year later, Patrick Sylvester is thriving in his position.